# Structural statistics

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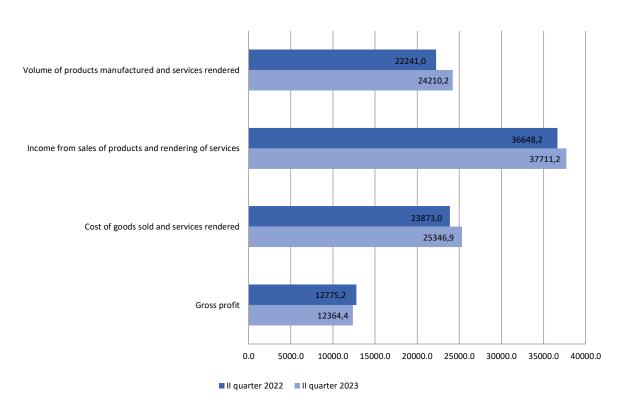
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### 1. Key points

The volume of manufactured products, work performed and services rendered to large, medium and small enterprises engaged in entrepreneurial activities in the II quarter of 2023 amounted to 24210.2 billion tenge.

### Key indicators of financial and economic activity of enterprises

billion tenge



### Financial and economic activities of large and medium-sized enterprises

The number of large and medium-sized enterprises with more than 100 employees in the II quarter of 2023 amounted to 4048 units, of which 2506 enterprises are medium-sized. Based on the results of the survey, the balanced financial result of economic entities was determined as a profit in the amount of 4548.1 billion tenge, the level of profitability (loss) of production was 23.6%.

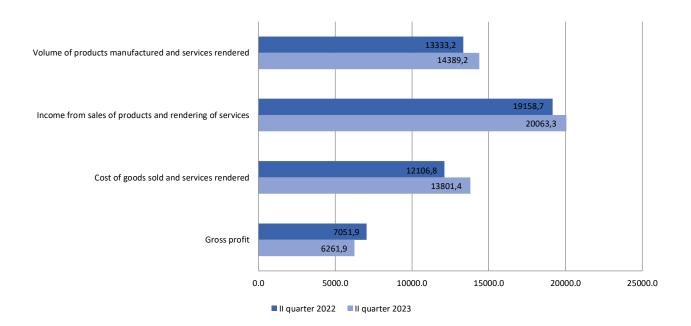
Production costs of which 58.0% - material costs, the share of labor costs and depreciation, respectively, 14.4% and 10.1%.

In the II quarter of 2023, the debt on obligations amounted to 84105.4 billion tenge, of which the overdue debt was at the level of 0.4%. In the II quarter of 2023, accounts receivable amounted to 15681.1 billion tenge, of which overdue debt was 2.9% .

The value of the assets of enterprises amounted to 155681.6 billion tenge. The main share was occupied by long-term assets -60.3%.

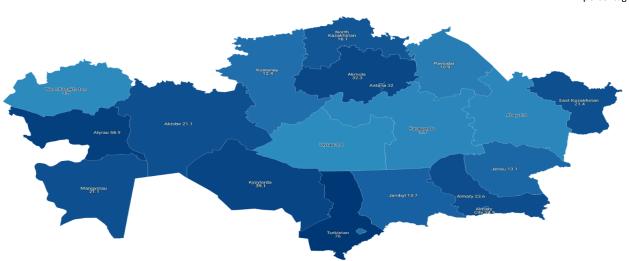
# Key indicators of financial and economic activity of large and medium enterprises

billion tenge



# Profitability of large and medium enterprises

in percentages



### Key indicators of financial and economic activity of large and medium enterprises

hillion tenge

		Dillion teng	
	II quarter 2021	II quarter 2022	II quarter 2023
Total number of enterprises, units	3 740	3 999	4 048
of which average, units	2 196	2 443	2 506
Volume of products manufactured and services rendered	10 457,1	13 333,2	14 389,2
of which medium	1 909,7	2 316,2	2 863,4
Income from sales of products and rendering of services	14 873,8	19 158,7	20 063,3
of which medium	3 062,9	3 997,3	4 637,0
Cost of goods sold and services rendered	9 407,8	12 106,8	13 801,4
of which medium	2 145,7	2 915,2	3 283,7
Gross profit	5 466.0	7 051.9	6 261.9

<sup>\*</sup>Incom from the sale of products and the provision of services-does not include the amount of the enterprises income received from the sale of goods and services, including goods purchased for resale in the main and secondary activities. Income from the sale of products and services does not include value added tax, excise, as well as the cost of returned goods, discounts on sales and discounts on price presented to the buyer.

#### Financial and economic activities of small enterprises

According to the results of the survey of small enterprises for II quarter of 2023, the net financial result of economic entities was determined as a profit in the amount of 3410,8 billion tenge.

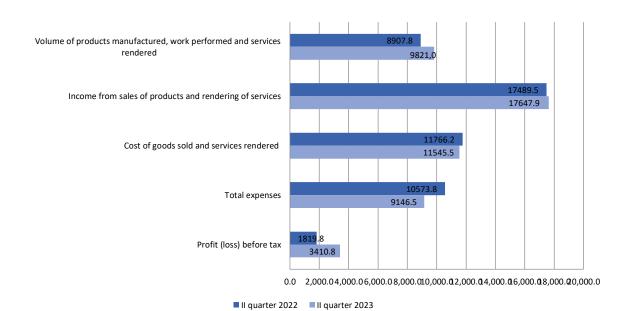
The volume of expenses of small enterprises amounted to 9146,5 billion tenge, of which 27%- material costs, the share of labor costs and depreciation, respectively, 12,3% and 5,1%.

For II quarter of 2023 the payroll of employees of small enterprises in the republic amounted to 1597 thousand people, the average monthly salary of one employee was 257 776 tenge.

For the II quarter of 2023, income from the sale of products and the provision of services amounted to 17 647,9 billion tenge.

### Main indicators of small enterprises

billion tenge



#### Main performance indicators of small enterprises

billion tenge

	II quarter 2021	II quarter 2022	II quarter 2023
The number of employees of small			
enterprises on average per quarter, people	1 348 330	1 521 285	1 597 002
Average monthly wage per employee, tenge	182 021	222 040	257 776
The volume of products manufactured, work			
performed and services rendered, billion			
tenge	6847,2	8907,8	9821,0
Income from sales of products and services	14 425.1	17 489.5	17 647.9
	14 423,1	17 469,5	17 047,5
Cost of goods sold and services rendered			
	9 804,6	11 766,2	11 545,5
Gross profit	4620,6	5723,3	6102,5

### 2. Methodological notes

The volume of products manufactured, works performed and services rendered is the cost of all products manufactured and services rendered at producer prices.

Income from the sale of products and the provision of services - the amount of income received and receivable minus value added tax, excises, as well as the cost of returned goods, sales discounts and price discounts presented to the buyer.

The cost of goods sold and services rendered is the actual cost of sold (shipped) finished products (works, services).

Non-manufacturing expenses are expenses of the period, which include expenses for the sale of products and services, administrative expenses, financing expenses.

Profit (loss) before tax - the financial result from the sale of products (goods, services), which is defined as the difference between the income from the sale of products (goods, services) and the cost of sales of products (goods, services), as well as expenses not included in the cost products (goods, services).

The profitability of enterprises characterizes the efficiency of their activities, is calculated as the ratio of profit (loss) before taxation to the costs of production and sale of products (works, services), taking into account the expenses of the period.

Indebtedness under obligations - funds temporarily attracted by the enterprise and subject to return to the relevant legal entities and individuals. Accounts payable are unfulfilled payments for shipped goods, unpaid taxes, unpaid accrued wages.

Overdue debt - the amount of overdue debt, including the carry-over balances of debt from the previous period and outstanding at the reporting date.

### 3. Useful links

<u>Structural statistics, Information and analytical system "Taldau".</u>
<u>Statistical form "Report on the financial and economic activities of the enterprise" (index - 1-PF, frequency - quarter)</u>
Statistical form "Report on the activities of a small enterprise" (index - 2-MP, frequency - quarter)