

On domestic trade in the Republic of Kazakhstan

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1. Key points

IPV in the Trade sector in January-September 2025 compared to the corresponding period last year amounted to 108,8% (January-September 2024 – 106,3%).

In January-September 2025, IPV of wholesale trade amounted to 109,6% (in January-September 2024 – 105,7%).

IPV of the retail trade amounted to 107,1% (in January-September 2024 – 107,3%).

A significant share in the total volume of the industry falls on wholesale trade, the share of which is 66,4%, the share of retail trade is 33,1%.

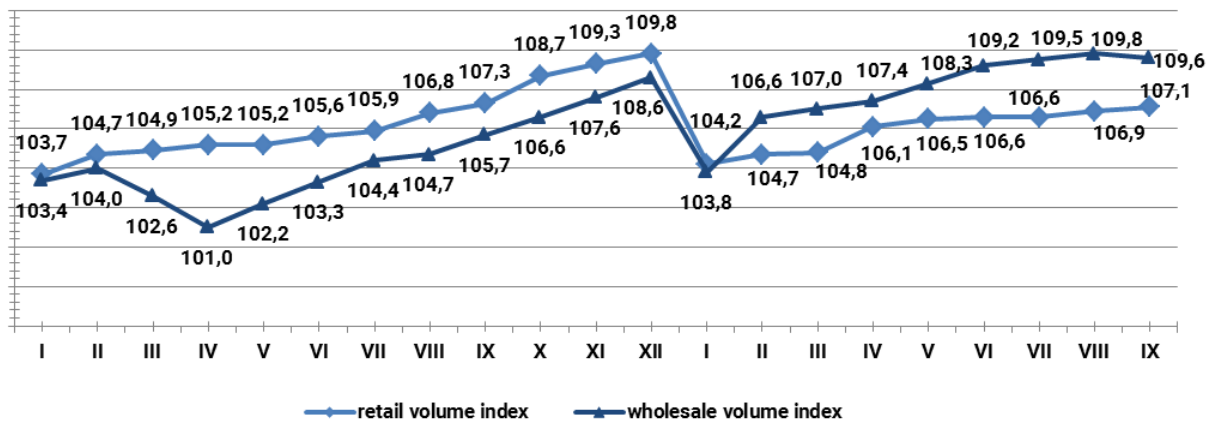
Physical volume index by industry «Trade»

in percentages to the corresponding period of the previous year



Index of physical volume of retail and wholesale trade

in percentages to the corresponding period of the previous year

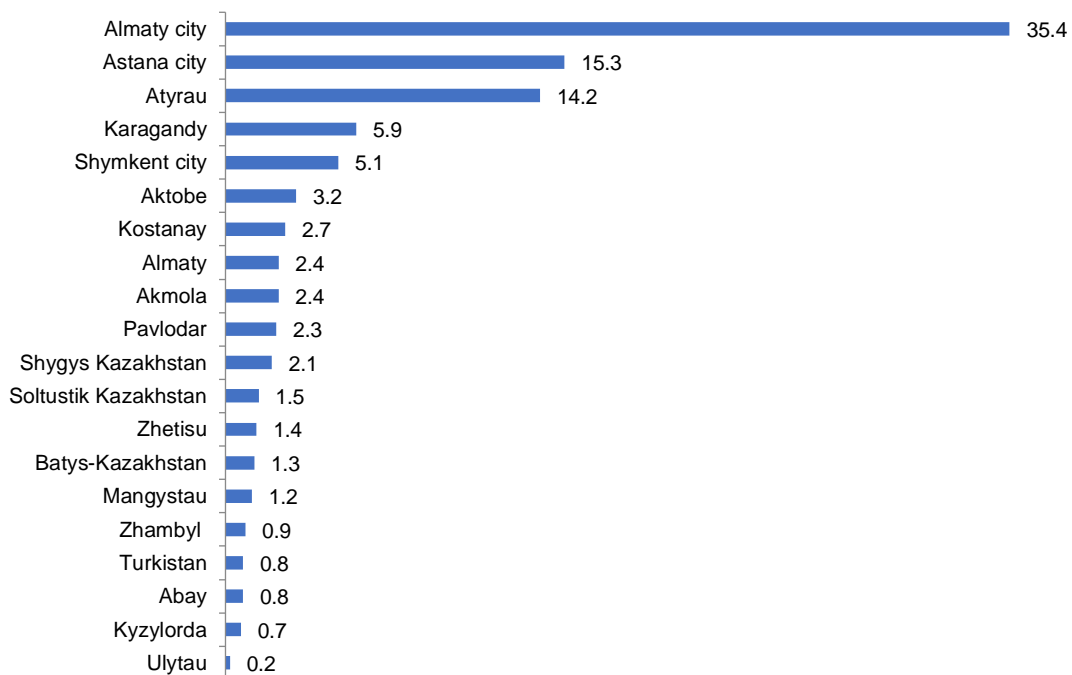


The volume of wholesale trade in January-September 2025 amounted to 35 046,6 billion tenge, or 109,6% compared to the corresponding period in 2024. Non-food products and industrial and technical products (81,9%) dominate in the structure of wholesale trade.

The largest share in the total wholesale trade of the republic in January-August 2025 falls on Almaty city (35,4%), Astana city (15,3%), Atyrau region (14,2%), Karaganda region (5,9%).

Share of regions in the total volume of wholesale trade for January-September 2025

in percentages



The volume of retail trade in January-September 2025 amounted to 17442,7 billion tenge, which is 7,1% more than the level of the corresponding period in 2024. Retail sales of good increased by trading enterprises to 6,7%, by individual entrepreneurs, including those trading in markets, increased by 8,1% compared to January-September 2024.

From the beginning of the year, the turnover from the retail sale of goods by enterprises of private ownership received in the amount of 15619,6 billion tenge (89,5% of the total volume of retail trade), foreign ownership – 1822,9 billion tenge (10,5%).

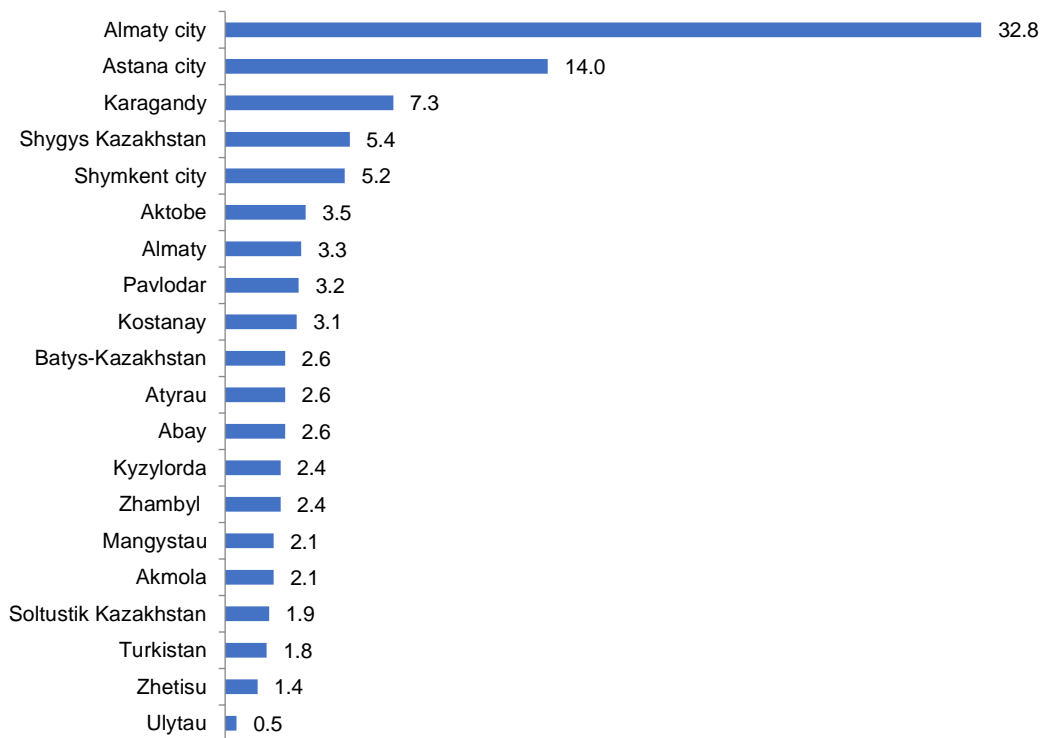
As of October 1, 2025, the volume of commodity stocks of trading enterprises (for reporting enterprises) in retail trade amounted to 1562,8 billion tenge, in trading days – 59 days.

The share of food products in the total volume of retail trade is 32,8%, non-food products – 67,2%. The volume of sales of food products compared with January-September 2024 increased by 6,6%, non-food products increased by 7,4%.

The largest share in the total retail trade of the republic in January-August 2025 falls on Almaty city (32,8%), Astana city (14%), Karaganda city (7,3%) and Shygys Kazakhstan region (5,4%).

Share of regions in the total volume of retail trade for January-September 2025

in percentages



3. Glossary

Retail trade - resale (sale without processing) of new and used goods to the public for personal consumption, home use or disposal.

Wholesale trade - resale (sale without processing) of new and used goods to retailers, industrial, commercial, institutional or professional users or other wholesalers, as well as persons acting as agents or brokers when purchasing goods on behalf of such persons or companies or selling goods to them.

Index of the physical volume - a relative indicator that characterizes the change in the volume of sales of commodity mass (quantitative factor of commodity turnover) in the current period compared to the base one.

Commodity stocks - the amount of goods in cash or in kind, located in trading enterprises, in warehouses, in transit on a certain date.

4. Methodological explanation

The volume of sales of goods and services characterizes the amount of cash proceeds received for the sold goods, products and services rendered for cash and non-cash payments.

The index of the physical volume of turnover shows how the turnover changes as a result of changes only in its physical volume, excluding the influence of price changes.

To calculate the index of the physical volume of sales of goods (services), the turnovers of the reporting and base periods are compared in the prices of the same period taken as the base period (in constant prices).

5. Links to related publications

[The volume of sales of goods and services in the Republic of Kazakhstan January-September 2025](#)

[The volume of services rendered for the maintenance and repair of cars](#)

[The volume of services rendered for the provision and provision of food and beverages](#)

[Volume of wholesale trade](#)

6. Useful links

["Methodology for the formation of indicators for domestic trade statistics"](#)

["Methodology for constructing the consumer price index \(CPI\)"](#)

["On the volume of sales of goods and services, Quality Report, 2022"](#)

["Statistics of domestic trade, Information and analytical system "Taldau"](#)

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