On domestic trade in the Republic of Kazakhstan

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1. Key points

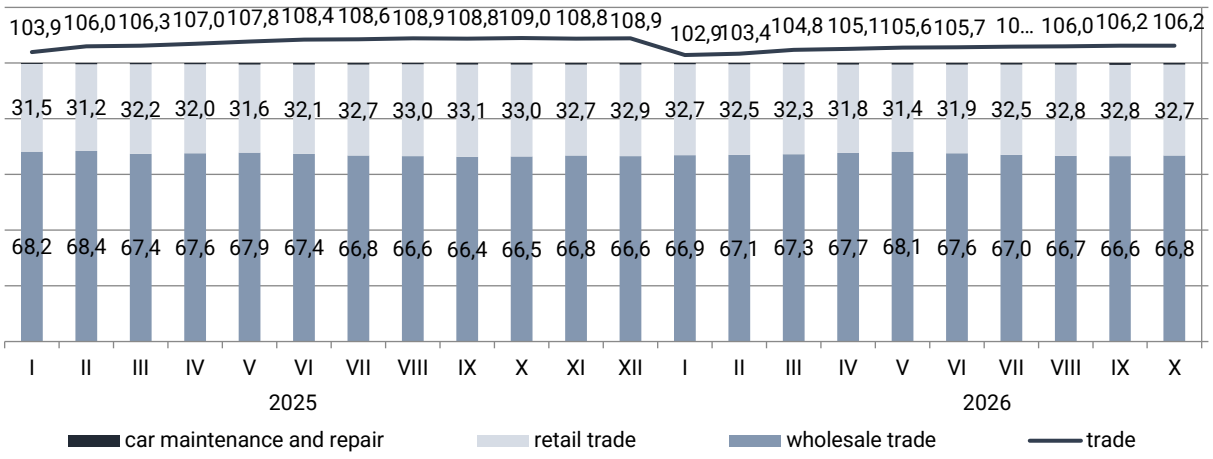
Index of the physical volume in the Trade sector in January-October 2026 compared to the corresponding period last year amounted to 106,2% (January-October 2025 – 109%).

In January-October 2026, index of the physical volume of wholesale trade amounted to 106,9% (in January-October 2025 – 109,7%). Index of the physical volume of the retail trade amounted to 104,7% (in January-October 2025 – 107,4%).

A significant share in the total volume of the industry falls on wholesale trade, the share of which is 66,8%, the share of retail trade is 32,7%.

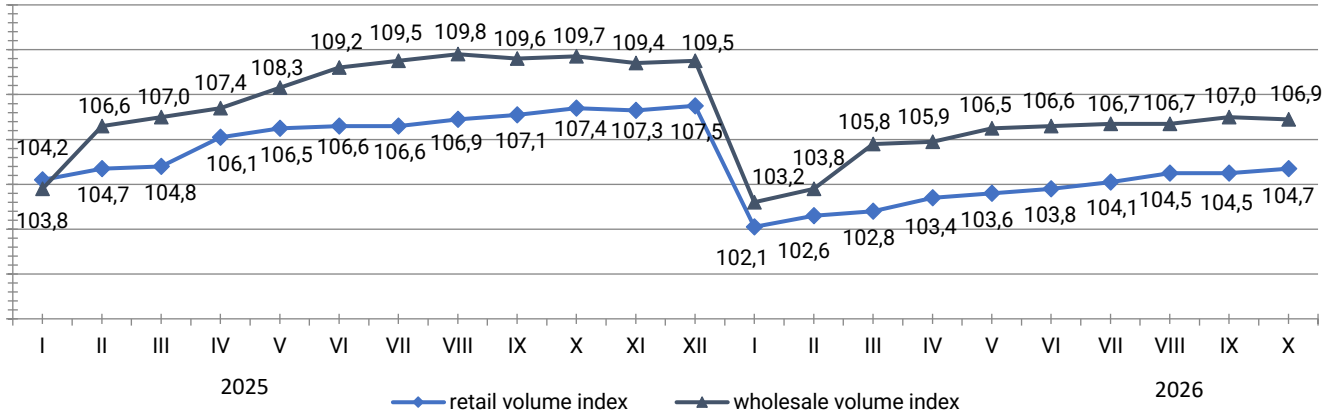
Physical volume index by industry «Trade»

in percentages to the corresponding period of the previous year



Index of physical volume of retail and wholesale trade

in percentages to the corresponding period of the previous year

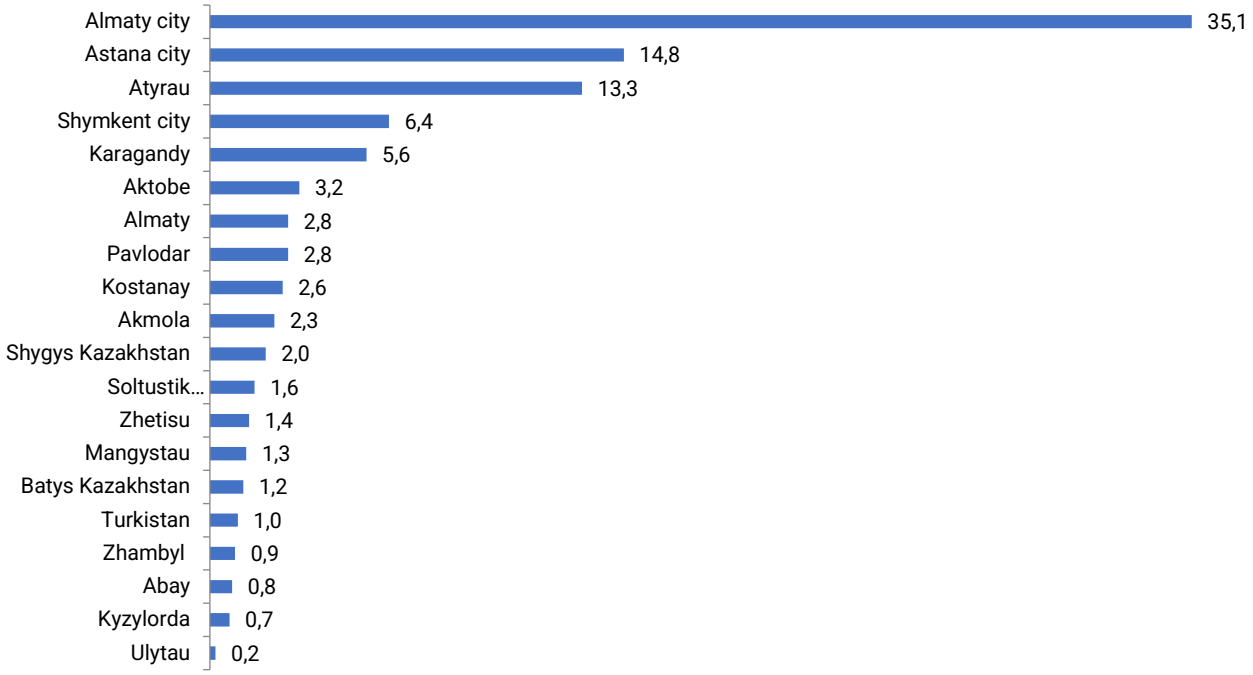


The volume of wholesale trade in January-October 2026 amounted to 47007,6 billion tenge, or 106,9% compared to the corresponding period in 2025. Non-food products and industrial and technical products (80,2%) dominate in the structure of wholesale trade.

The largest share in the total wholesale trade of the republic in January-October 2026 falls on Almaty city (35,1%), Astana city (14,8%), Atyrau region (13,3%), Shymkent city (6,4%).

Share of regions in the total volume of wholesale trade for January-October 2026

in percentages



The volume of retail trade in January-October 2026 amounted to 23034,5 billion tenge, which is 4,7% more than the level of the corresponding period in 2025. Retail sales of good increased by trading enterprises to 2,5%, by individual entrepreneurs, including those trading in markets, increased by 8,8% compared to January-October 2025.

From the beginning of the year, the turnover from the retail sale of goods by enterprises of private ownership received in the amount of 20710 billion tenge (89,9% of the total volume of retail trade), foreign ownership – 2324,4 billion tenge (10,1%).

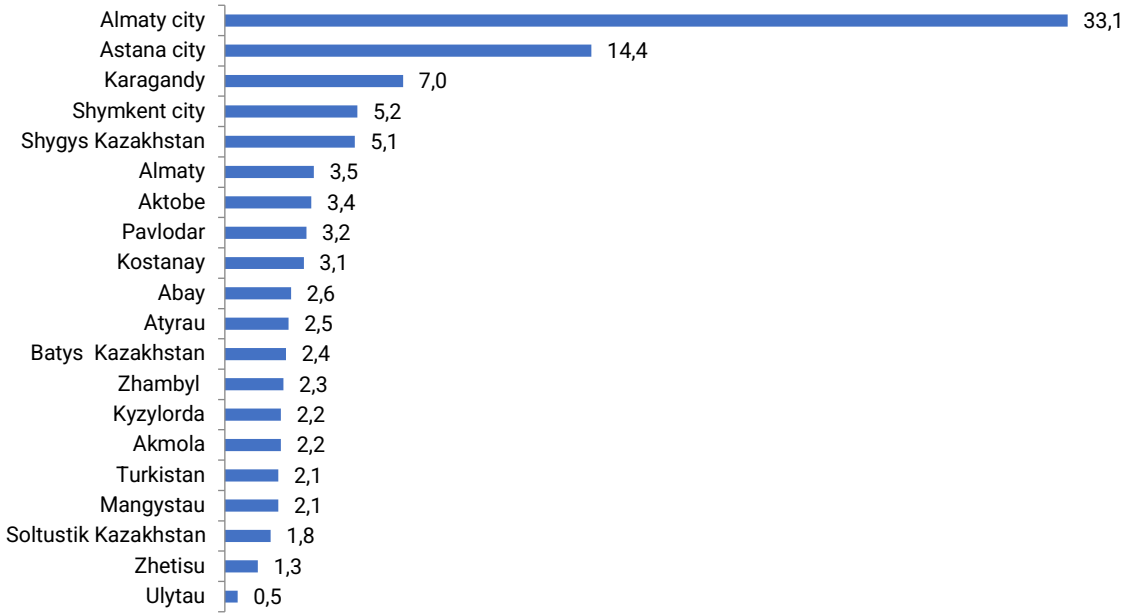
As of November 1, 2026, the volume of commodity stocks of trading enterprises (for reporting enterprises) in retail trade amounted to 1668,1 billion tenge, in trading days – 61 days.

The share of food products in the total volume of retail trade is 35,7%, non-food products – 64,3%. The volume of sales of food products compared with January-October 2025 increased by 11,9%, non-food products increased by 0,9%.

The largest share in the total retail trade of the Republic in January-October 2026 falls on Almaty city (33,1%), Astana city (14,4%), Karaganda region (7%) and Shymkent city (5,2%).

Share of regions in the total volume of retail trade for January-October 2026

in percentages



3. Glossary

Retail trade - resale (sale without processing) of new and used goods to the public for personal consumption, home use or disposal.

Wholesale trade - resale (sale without processing) of new and used goods to retailers, industrial, commercial, institutional or professional users or other wholesalers, as well as persons acting as agents or brokers when purchasing goods on behalf of such persons or companies or selling goods to them.

Index of the physical volume - a relative indicator that characterizes the change in the volume of sales of commodity mass (quantitative factor of commodity turnover) in the current period compared to the base one.

Commodity stocks - the amount of goods in cash or in kind, located in trading enterprises, in warehouses, in transit on a certain date.

4. Methodological explanation

The volume of sales of goods and services characterizes the amount of cash proceeds received for the sold goods, products and services rendered for cash and non-cash payments.

The index of the physical volume of turnover shows how the turnover changes as a result of changes only in its physical volume, excluding the influence of price changes.

To calculate the index of the physical volume of sales of goods (services), the turnovers of the reporting and base periods are compared in the prices of the same period taken as the base period (in constant prices.

5. Links to related publications

The volume of sales of goods and services in the Republic of Kazakhstan January-October 2026
The volume of services rendered for the maintenance and repair of cars
The volume of services rendered for the provision and provision of food and beverages
Wholesale trade by month, 2015-2026.

6. Useful links

"Methodology for the formation of indicators for domestic trade statistics"
"Methodology for constructing the consumer price index (CPI)"
"On the volume of sales of goods and services, Quality Report, 2025"
"Statistics of domestic trade, Information and analytical system "Taldau"

Responsible for the release:
Department of Services and Energy Statistics

Director of the Department:
G.Aigozina
Tel. +7 7172 749060

Executor: ZH.Buribekova
Тел. +7 7172 749752
E-mail: zha.buribekova@aspire.gov.kz

Address:
010000, Astana city
Mangilik el avenue, 8
House of Ministries, Entrance 4

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